



## NAVY BLANKET PURCHASE AGREEMENT (BPA) N00189-07-A-0023

ISSUED BY: FISC NORFOLK CONTRACTING DEPARTMENT  
1968 GILBERT ST. SUITE 600  
NORFOLK, VA 23511-3392

ISSUED TO: MAXON FURNITURE INC.  
660 SW 39<sup>TH</sup> ST. SUITE 150  
RENTON, WA 98057

BPA CALL LIMIT: Delegated procurement authority or maximum ordering threshold (whichever is lower)

PERIOD OF PERFORMANCE: 01 September 2007 to 6 April 2010

1. **Description of Agreement:** This BPA authorizes Maxon Furniture, Inc. to furnish Office Furniture by those persons designated by the Contracting Officer to place calls up to the maximum order threshold (\$500,000.00 Net) or the delegated procurement authority (whichever is lower).

**Current approved GSA discount schedule:**

	<u>Normal Lead Time</u>	<u>Quickship</u>
List Value of Order	30 ARO Disc.	15 ARO Disc.
\$0.00 - \$30,000.00	61.600%	60.500%
\$30,001.00 - \$75,000.00	64.600%	63.600%
\$75,001.00 - \$150,000.00	66.900%	
\$150,001.00 - \$300,000.00	68.500%	
\$300,001.00 - \$1,666,667.00	70.000%	

**Maxon Furniture, Inc. hereby agrees to the following special BPA discount prices from its GSA pricing/discount:**

\$0 - \$129.99	0.00 %
\$130.00 - \$3,499.99	1.11 %
\$3,500.00-\$30,000.00	1.11 %
\$30,001.00 - \$75,000.00	1.06 %
\$75,001.00 - \$150,000.00	0.99 %
\$150,001.00 - \$300,000.00	0.95 %
\$300,001.00 - \$500,000.00	0.89 %
\$500,001.00 - \$99,999,999.00	0.89 %

2. **Authorized Callers or Placement of Orders:** All Department of the Navy and Marine Corps cardholders, Contracting Officers, and general contractors who are authorized in accordance with the Federal Acquisition Regulation clause 52.251-1 entitled "Government Supply Sources" may use this Blanket Purchase Agreement in accordance with their delegated purchase authority.

3. **Issuance of Calls/Orders:** Orders will be placed against this Blanket Purchase Agreement via facsimile or paper.
4. **Place of Delivery:** Delivery instructions will be provided with each call placed against this Blanket Purchase Agreement.
5. **Point Of Contact:** The point of contacts for this Blanket Purchase Agreement are:

Darva Gruber  
Contracting Officer  
Fleet and Industrial Supply Center Norfolk  
1968 Gilbert Street, Suite 600  
Norfolk, VA 2351  
(757) 443-1325

Darryl Richardson  
Contract Specialist  
Fleet and Industrial Supply Center Norfolk  
1968 Gilbert Street, Suite 600  
Norfolk, VA 23511-3392  
(757) 443-1361